WEB DESIGN & LEAD GENERATION SPECIALIST

Justin Jarrett

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6+	131	6×	40%	#1
YRS SALES EXPERIENCE	SALES IN ONE WEEK	QUOTA EXCEEDED	TEAM GROWTH LED	RANKED 6 MONTHS STRAIGHT

CORE SKILLS

- Sales Execution & Closing — Elite
- Lead Generation Strategy — Expert
- Web Design & Development — Advanced
- AI Software Development — Advanced
- Team Scaling & Recruitment — Expert
- Sales Training & Onboarding — Expert
- Client Relationship Mgmt — Advanced

EDUCATION

Bachelor's Degree
Business / Sales Focus

WHAT YOU GET

- → Website built to convert visitors into leads
- → AI-powered automation built in
- → Sales copy that actually closes
- → Fast turnaround, zero fluff
- → A partner invested in your growth

6+ years in high-performance sales, 1 year as **Director of Sales.**

EXPERIENCE

Veteran Benefits Advisor

National VA Disability Consulting Firm *(Remote)*

- → **Achieved #1 on the sales leaderboard out of almost 100 sales executives** within the first month of starting.
- → **High-Volume Closer:** Closed up to 7 deals in a single day at nearly $1,500 each, working both inbound and outbound leads.
- → **AI Sales Automation:** Built AI workflows to automate lead follow-ups and pipeline tasks, increasing daily talk time and closing.

> I achieved #1 on the sales leaderboard within my first month at a national VA disability consulting firm. I've closed 7 deals in one day at almost $1,500 each working both inbound and outbound leads and I even built AI automations to speed up my follow-ups and close more veterans.

Home Healthcare - Benefits Agent Supplement agency

- → **All-Time Weekly Sales Record:** Set the company's single-week production record, generating more total premium volume in one week than any other advisor in agency history.
- → **Consultative Benefits Advisory:** Guided families and patients through complex home healthcare and coverage options, structuring customized protection plans through high-trust, one-call consultations.
- → **Recruiting, Onboarding & Sales Training:** Hired, onboarded, and trained new advisors on consultative closing, objection handling, and pipeline management.

> Before moving into veteran disability claims, I was a Senior Benefits Consultant and Onboarding Lead at a home healthcare agency. I set their all-time company record for the most volume enrolled in a single week, I also helped recruit, onboard, and train their new reps.

High ticket sales

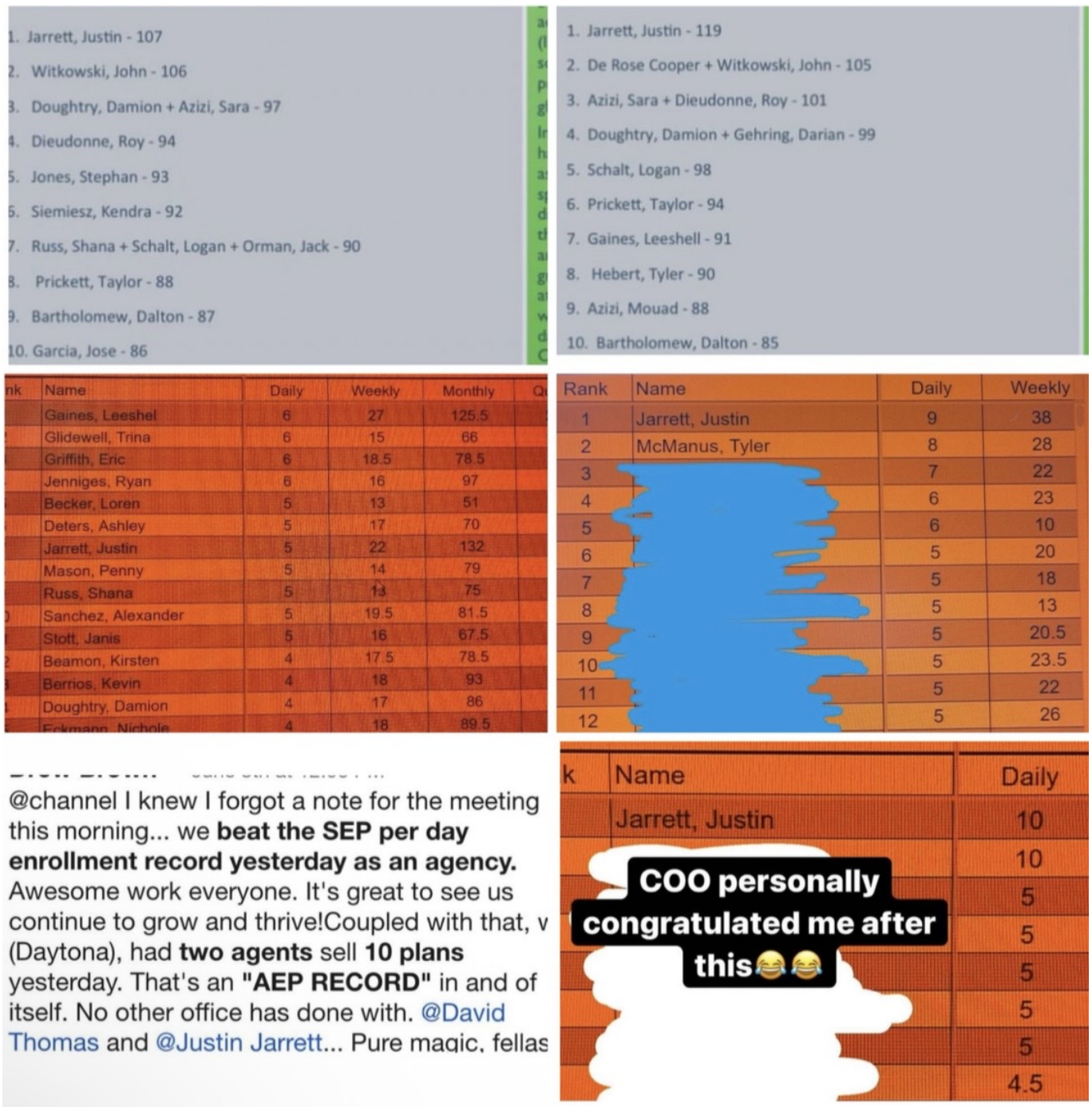
- → **B2B High-Ticket Sales (10K–90K deal sizes):** Partnered with brands to drive revenue growth through strategic business consulting, scalable systems, and interactive technology.

Medicare sales

- → **Elite Sales Execution:** Ranked #1 out of several hundred sales representatives for six consecutive months, demonstrating coachability, consistent top-tier quota attainment, discipline, and elite execution in a high-volume sales environment.

#1 for Six Consecutive Months

Ranked #1 in an in-person office for six consecutive months.



#1 During My First Month

Achieved #1 on the sales leaderboard out of almost 100 sales executives during my first month as a Veteran Benefits Advisor.

